

FINANCIAL SERVICES



Hire The Best

If your company is in the business of providing financial services, consider hiring one of our co-op students. Upon completion of our Financial Services program, graduates will be able to sell mutual funds and insurance, write the examination leading toward a Professional Financial Planning Designation and apply for the first level Insurance license. Our courses equip students with general business knowledge, selling skills, technical skills, high-level communications and analytical skills to complement the staff of any financial services organization.

Some Assignments Include

- Customer service
- Financial planning support
- Mutual funds and life insurance sales support
- Discount brokerage administration and sales support
- Bank, trust company or credit union support

Program Outline



Sept. – Dec.	Jan. – April	May – Aug.	Sept. – Dec.	Jan. – April	May – Aug.	Sept. – Dec.	Jan. – April	May – Aug.	Sept. – Dec.
Semester 1	Semester 2	Vacation	Semester 3	Co-op Work Term 1	Semester 4	Co-op Work Term 2	Semester 5	Co-op Work Term 3	Semester 6
Financial Accounting 1 Introduction to the Canadian Financial Services Industry Introduction to Microcomputer Applications Software Canadian Investment Funds Course Reading and Writing Prose	Financial Accounting 2 Critical Business Practices Intermediate Microcomputer Applications Software Mathematics of Finance Approaches to Literature		Canadian Securities Course Marketing Principles of Economics Employment Preplacement General Education Elective		Organizational Behaviour Business Law Professional Financial Planning Course Personal Selling General Education Elective		Conducts and Practices Handbook Marketing Financial Services Introduction to Life Insurance CFP Preparation Course		Taxation 1 Customer Service Credit and Collections Managerial Finance – Financial Services Retirement Planning

